



## 8(a) Business Development & HUBZone Certification Orientation

**Michigan  
District Office**  
[www.sba.gov/mi](http://www.sba.gov/mi)  
313.226.6075

### Your Small Business Resource

Every day, the U.S. Small Business Administration and its nationwide network of partners help millions of potential and current small business owners start, grow and succeed. Here's how:

- Start, grow, and finance a business
- Opportunities in contracting
- Recover from disaster
- A Voice for small business in government

All SBA programs and services are provided on a nondiscriminatory basis.

### What is the 8 (a) program?

The SBA administers this business assistance programs for socially and economically disadvantaged businesses who want to access the federal procurement market.

The 8(a) Business Development program helps small businesses gain a foothold in government contracting. Upon enrollment in this program, firms receive help with finding contracts, proposal preparation, and contract administration.

### What are the basic requirements for this program?

The applicant firm must be a small business, unconditionally owned and controlled by one or more socially and economically disadvantaged individuals, been in business for at least two years, demonstrate potential for success, and be a U.S. citizen

### What is HUBZone?

The Historically Underutilized Business Zone Program stimulates economic development and creates jobs in urban and rural communities by providing federal contracting assistance to small businesses.

First Wednesday of Each Month  
9:00 am—11:00 am  
McNamara Federal Building  
477 Michigan Avenue, Room 895  
Detroit, MI 48226

Late arrivals will not be admitted, so please allow time for parking and going through the Federal Building security. Bring picture ID.

For more information, please contact Business Development Specialists:

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